

Document Type: Instruction	ID#: MI 301-12	Revision: B	Release Date: 4/24/18	Approval: B. Harris
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Title:
Sales Quote Terms and Conditions

1. Terms and Conditions

1.0 Applicability

1.1 Maynard quotations are good for a maximum of 90 days unless otherwise stated.

2.0 Standard Pricing and Payment

2.1 Credit terms are to be established before work can begin.

2.2 Unit Pricing and Nonrecurring Engineering Fees are subject to review of furnished tooling/eng data/furnished components not available at time of quote

2.2.1 Minimum charge per line item and or order is \$150.00. Minimum Charge is applicable to individual shipments and or invoices

2.3 Quotation assumes (i) payment is made to Maynard in U.S. dollars and (ii) the pricing for the Products does not include taxes, customs charges, export or import duties, charges for non-standard packaging, or charges for obtaining any required export license, certificate of origin, consular invoice or any similar documents. Any such taxes, charges and/or duties shall be paid by Buyer.

2.4 The purchase price for Products is due and payable per quoted terms from the date of Maynard's invoice. Interest may be charged on past due balances at a rate not to exceed 1 1/2% per month.

3.0 Lead Time

3.1 Lead-times are quoted on a part to part basis and subject to change based on the following:

3.1.1 Material & hardware availability

3.1.2 Sole source directed items

3.1.3 Furnished tooling review and/or missing Engineering data

3.1.4 Furnished materials receipt

3.1.5 Capacity at time of order placement

4.0 Expedite

4.1 Expedite fees are quoted individually on a best effort basis.

4.2 Commitment to improved date is not guaranteed.

4.3 Applicable Fees due and payable based on the following schedule:

4.3.1 100% commit date + 8 calendar days

4.3.2 10% reduction per day starting on the 9th day.

4.3.3 Exceptions to 4.3 are only applicable with advance negotiation and agreement

5.0 Contracts involving furnished parts/material/hardware:

5.1 Set up pieces are required. Maynard will not be liable for scrap if no set up is provided.

6.0 Changes

6.1 Any changes by the Buyer to the purchase order or parts are subject to negotiations between the Buyer and Maynard. The changes will not be implemented until new terms are agreed upon. If there are any requirements that are not flowed down at the time of quote that are in the purchase order or determined later, Maynard, Inc. has the right to adjust price and/or delivery.

7.0 Tooling

7.1 All tools, dies, jigs, fixtures, machinery, equipment, and patterns used by Maynard to manufacture the products shall remain the property of Maynard unless originally provided by Buyer or unless Maynard has previously agreed to transfer title to Buyer. Buyer provided tooling will be returned to the Buyer, at Buyer's expense, upon completion of the order.

8.0 Special process

8.1 Resistance Welding (Spot or Seam)

8.1.1 Assumes parts furnished clean and lightly deburred

8.1.2 No DA finish acceptable. Spot weld surfaces must be smooth and unabraded.

8.1.3 All Furnished material not meeting these requirements will be cause for rejection and/or polished to meet requirements.

8.1.3.1 additional charges for polishing will be applied accordingly

8.1.4 Test Coupons

8.1.4.1 Test coupons are to be in the same alloy, temper and processed the same as the parts to be spot welded

8.1.4.2 Class A Resistance Welding (Spot or Seam)

8.1.4.2.1 A 3-piece set of furnished test material is required for each material within the combination to be weld.

8.1.4.2.2 Each piece is to be 6" x 36"

8.1.4.3 Class B or C Resistance Welding (Spot or Seam)

8.1.4.3.1 A 2-piece set of furnished test material is required for each material within the combination to be welded

8.1.4.3.2 Each Piece is to be 6" x 36"

9.0 Record of Revision

REVISION LEVEL	REVISION DATE	REVISION ACTION	APPROVED BY
NEW	07/18/13	New	B. Harris

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A	7/8/14	Updated welding requirements	B. Harris
B	4/24/18	Added section 5.0 for furnished items.	B. Harris